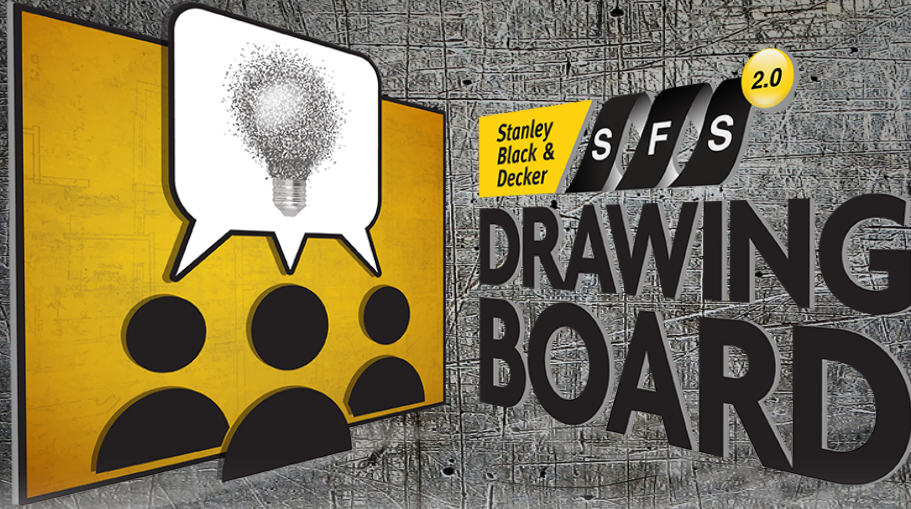


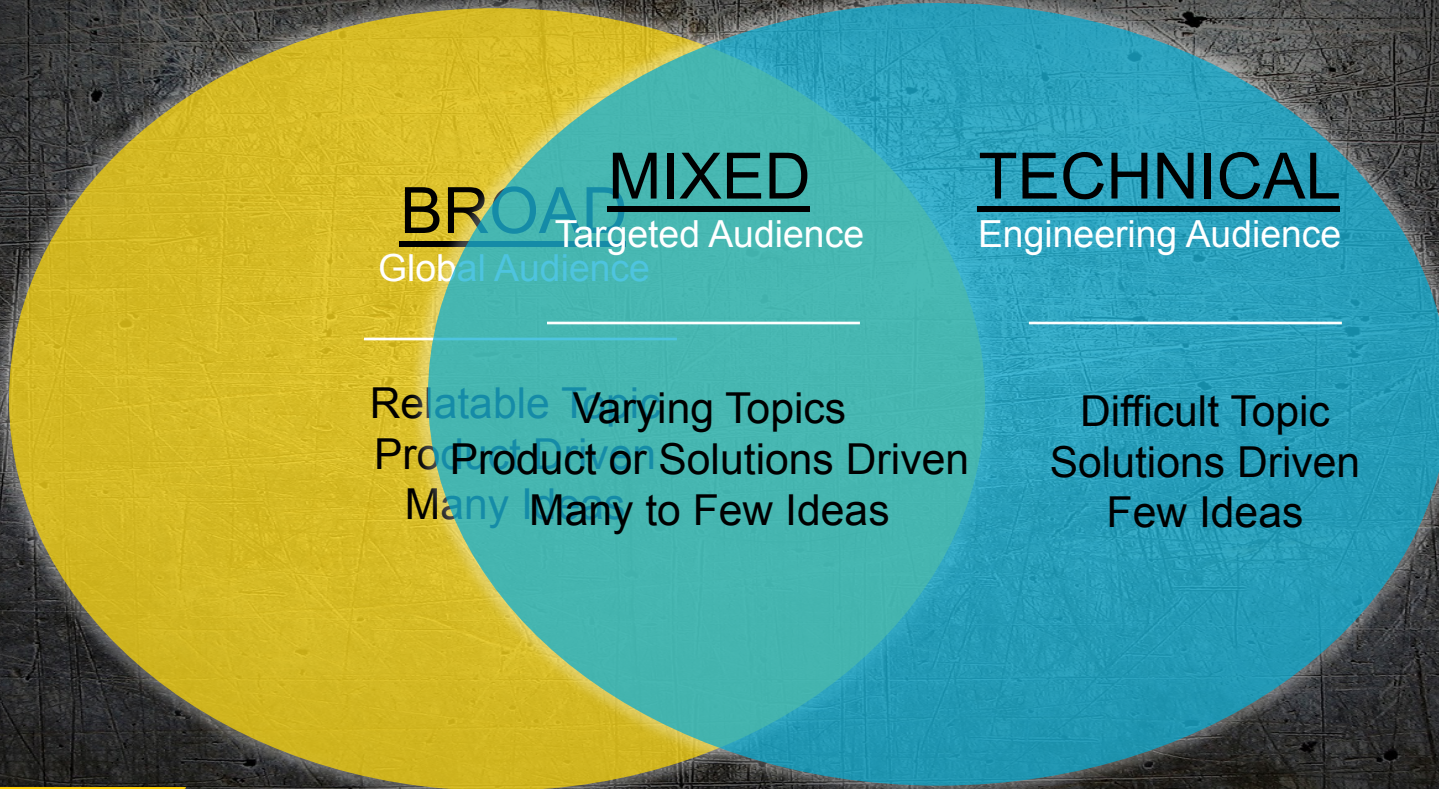
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Innovation Program



Types Of Challenges





Types Of Challenges

Broad Challenges

Global Audience



Mixed Challenges

Targeted Audience



CRIBMASTER



Technical Challenges

Engineering Audience





Challenge Promotion



THE NEXT
BIG THING
IS HAPPENING
HERE

BE A PART
OF IT



Learn how to get involved!
Share your ideas, collaborate
with other employees and
bring innovation to life!
For more info visit:



StanleyBlack&Decker



Program Results To Date

50X

Projected year 3 impact
over original investment

Participation

STANLEY
Security



**BLACK+
DECKER**

STANLEY
Vidmar
LISTA

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Ideas



Key To Success



Power Of The Problem Statement

A clearly defined objective sets expectations and drives better outcomes

Executive Support

Buy in from leadership throughout the company helps break down walls

A Team With Diverse Skills

Someone who is able and willing to wear many hats in order to accomplish the teams goals



Key To Success



Problem Statement Input

- Problem Details
- Market Segment
- Target Users
- The Opportunity
- Why Is This Important
- Business Impact / Goal

Power Of The Problem Statement

A clearly defined objective sets expectations and drives better outcomes

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A Team With Diverse Skills

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Key To Success



Key Support

- VP Human Resources
 - Head of Global Tools & Storage Human Resources
- VP Corporate Communications
 - Head of Corporate Communications
- SVP & Group Executive
 - Head of Global Tools & Storage
- Part of Breakthrough Innovation Team
 - Move Fast And Break Things

Power Of The Problem Statement

A clearly defined objective sets expectations and drives better outcomes

Executive Support

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A Team With Diverse Skills

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Key To Success



Startup Culture

- Team Background
 - Financial Risk Analytics
 - Communications
 - Loss Forecasting
 - Mechanical Engineering
 - Product Management
 - Web & Graphic Design
 - Marketing
 - Software Development
 - Program Management
 - UI/UX

Power Of The Problem Statement

A clearly defined objective sets expectations and drives better outcomes

Executive Support

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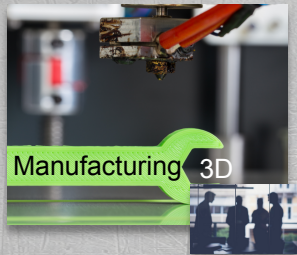
A Team With Diverse Skills

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Challenge Pipeline

Q4 '16



JOHNS HOPKINS
UNIVERSITY
Hackathon



External
Partner



1H '17



STANLEY
Oil & Gas



STANLEY
Healthcare



STANLEY
Engineered Fastening

2H '17

External Partner Challenges



Public Challenge

STANLEY
Ventures

Universities



JOHNS HOPKINS
UNIVERSITY



UMBC



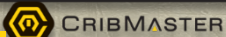
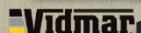
Program Expansion



Self Sufficiency



Today: Internal Challenges



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External Expansion

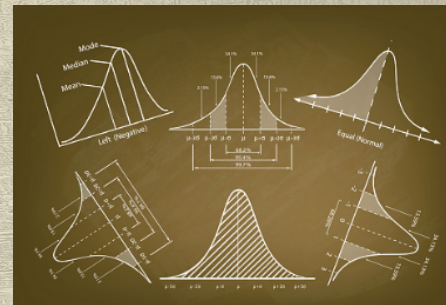


Universities, Companies, Inventors



Enable Innovation

Product Analytics



Learn, Build, Innovate

